



Dipl.-Vw. Tobias Duschl Consultant

Contact Information

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Area of Expertise

Tobias Duschl focuses on qualitative and quantitative analyses of regulated industries. He specializes on the modeling of market alternatives, governance and incentive issues. As a Consultant with Swiss Economics, Mr. Duschl contributes to the advisory of players in regulated industries with regard to economic policy, strategy, pricing and competition. He is a Research and Teaching Assistant at the University of Zurich.

Work Experience (Selection)

2010 – Consultant, Swiss Economics SE AG
2007 Internship at Roland Berger Strategy Consultants, Projects in Marketing & Sales
2006 Student Trainee at the BMW Group, Company Organization, Inhouse Consulting
2005 Student Trainee at the BMW Group, Strategic and operative communications in the Development of Electrics/Electronics
2004 – 2005 Student Assistant for Prof. Angela Hahn, University of Munich (LMU)
2003 Internship at Jennings Glass Contractors, Assistance to the CEO

Education and Training (Selection)

2011 Visiting Scholar at the Haas School of Business, University of California at Berkeley, USA
2009 – 2010 Student in the Swiss Programm for Beginning Doctoral Students, Study Center Gerzensee
2008 – Ph.D. student at the University of Zurich, Switzerland
2007 – 2008 Exchange student at Universitat Pompeu Fabra, Barcelona, Spain
2008 M.Sc. (Diploma) at the University of Munich, degree summa cum laude, best degree of graduating class

Skills and Competencies

Languages

German Mother tongue
English Advanced
Spanish Advanced
French Basic

Social

Team working in multidisciplinary and multicultural environments. Working with upper and middle management of international consultancies, corporations, and SMU's. Participation and presentations at international conferences on economics and management worldwide. Teaching and supervising international students in management and economics.

Organizational

Project coordination and management, proposal preparation, strategy development and implementation, management of lectures and seminars (University of Zurich).

Technical

Microeconomic modeling, statistics, econometrics.

Computer

Wide-ranging computer competence: Office applications, econometric estimation packages.

Publications (Selection)

"Gehaltsobergrenzen und Luxussteuern: Erkenntnisse aus dem professionellen Mannschaftssport", 2011, *Swiss Journal of Business Research and Practice*. With Helmut Dietl and Markus Lang.

"Executive Pay Regulation: What Regulators, Managers, and Shareholders can learn from Major Sports Leagues", 2011, *Business and Politics*. With Helmut Dietl and Markus Lang.

"The Organization of Professional Sports Leagues: A Comparison of European and North-American Leagues from the Perspective of Platform Organization", 2009, *Edition HWWI, Volume 4*. With Helmut Dietl.

"A Contest Model of a Professional Sports League with Two-Sided Markets", 2009, *ISU Working Paper No. 114*. With Helmut Dietl and Markus Lang.